

ACSV

L E G A L



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ABOUT ACSV LEGAL

ACSV Legal is a HCMC, Vietnam-based law firm with a team of lawyers who are qualified in Vietnam, the UK, the US and Malaysia in civil and common law jurisdictions.

Our Clients are comprised of both SEA businesses comprising rapid growth in Vietnam and foreign firms seeking to acquire or otherwise form businesses in Vietnam. They come from many sectors and industries including manufacturing, F&B, hospitality and leisure, education, pharma, health, beauty & fitness, IT, apparel and fashion, retail, and PR.

ACSV Legal's commitment to service excellence extends to the way in which we approach fees. We bring significant local and international experience, multi-jurisdictional legal knowledge and a sensitivity to clients' expectations, yet remain price sensitive. The languages spoken at ACSV Legal include Vietnamese, English, German, Japanese, Italian, Dutch, French and Malay.

"ACSV Legal is 'a strong firm for M&A, which excels in transactions', with a strong presence in consumer-facing sectors such as retail and leisure."
Legal 500 Asia Pacific 2018

"Very quick responses and deep knowledge on M&A."

"Mark and his team are perfect partners for us. I would not hesitate to recommend ACSV to any of my friends or colleagues. Mark's team is particularly knowledgeable on cross-border private equity structuring and transactions."
LFR1000 2019



OUR CLIENTS

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They come from many sectors and industries including manufacturing, food & beverage, hospitality and leisure, education, pharmaceutical, health, beauty and fitness, distribution, IT, apparel and fashion, retail, and public relations.

ACSV Legal advises clients making direct investments into Vietnam. Clients must obtain the correct licenses from the competent authorities and comply with both Vietnamese and foreign legislation.

Given that the local Vietnamese laws, regulations and procedures change constantly, are not transparent and complex, ACSV Legal supports its clients during the licensing process and it is essential that we keep our clients updated on these changes.

We aim to deliver speed and accessibility, and creative commercial and legal advice of the highest international standards provided.

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We are able to provide innovative, responsive legal solutions through an integrated team approach ensuring a consistently high level of service and the full benefit of our resources. Our lawyers are the key to providing the full range of service capabilities our clients need and act as a strategic partner to our clients.

Our team consists of lawyers who are qualified in Vietnam and abroad in both civil and common law. Our lawyers have many years of legal experience in Vietnam, as well as in other regions. They ensure that our clients benefit from their general legal knowledge as well as expertise derived from extensive commercial experience in Asia.

Our lawyers' intimate understanding of Vietnam's rapidly changing regulatory framework coupled with extensive knowledge of the local business climate enables us to act as strategic partners to our clients. They are experienced in cross-border transactions covering a wide range of sectors and industries.

DELIVERING VALUE

We aim to deliver speed and accessibility, as well as creative commercial and legal advice of the highest international standards provided.





PRACTICE AREAS

Corporate / M&A
Banking & Finance
Private Equity
Restructuring
Taxation
Labour & Employment Law

MULTI-DISCIPLINARY FOCUS

ACSV Legal has a premier corporate/M&A practice in Vietnam and its approach is to understand the legal, commercial and political dynamics of every matter. We have extensive experience in private equity transactions with a focus on a strong commercial approach.

ACSV Legal has advised on various high profile complex cross-border M&A transactions which have been made possible by strategic and pre-emptive pre-deal restructuring. We advise on all types of commercial agreements, reviews contracts from both Vietnamese and foreign law perspectives.

ACSV Legal anticipates potential roadblocks and enhances deal certainty by providing sector specific advice on transactions, regulatory requirements and investment policy. We structure investments by combining legal and tax expertise with an intimate understanding of risk allocation and exit considerations.

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